

# Hunter Most

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**Objective** To obtain a full time position combining general engineering and business management with an emphasis in sales or business development, beginning in fall 2016.

**Education** **The Pennsylvania State University – University Park, PA**  
Bachelor of Science in Industrial Engineering, May 2016  
Dual Minor: Engineering Entrepreneurship & Engineering Leadership Development

**Experience** **Equipment Efficiency Analyst**

*Tozour-Trane / Tozour Energy Systems, King of Prussia, PA* Jun 2015 – Dec 2015

- Designed in-house data tool for equipment analysis and lead generation
- Assisted with sales and services for engineers, contractors, and property managers
- Analyzed and reported on equipment system solutions and efficiencies
- Received Training in HVAC industry, contract chain, technical sales, and system design

**Process Consultant, Mobile Entertainer**

*Pulse Entertainment, Ivyland, PA* Dec 2005 – Present

- Evaluated and worked to increase operational efficiency
- Facilitated the planning and execution of over 400 events
- Mastered and trained employees in equipment and methodology

**Founder, President**

*F&M Management Group, Holland, PA* May 2011 - May 2013

- Founded and acquired multiple subsidiary businesses
- Developed engineering and intellectual property division
- Created marketing, production, and promotions plans for projects

**Co-Founder, Vice President**

*Bucks Co. Marathon Ventures, Feasterville, PA* Sept 2009 – May 2011

- Assisted with day to day operations of the organization
- Hired and managed staff of six
- Designed logistical plans for each venture

**Volunteer & Other Experience**

**Founding House / Risk Manager**

*Alpha Epsilon Pi Fraternity, State College, PA* Sept 2011 – Dec 2013

- Supervised operations policies in accordance with national and university guidelines

**Technology Captain**

*Penn State Homecoming, State College, PA* Jan 2014 – Sept 2014

- Developed experience in corporate communications and web-form design

**Program Staff**

*Camp Discovery, New Hope, PA* Jul 2008 – Present

- Lead team-building classes and assisted in day-to-day operations of the camp

**International Study**

*Yeshivat Ohr Somayach, Jerusalem, Israel* Jun 2014 – Aug 2014

- Studied ancient and medieval texts regarding law, ethics, and philosophy