

# S. NAGEEB ALI

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## Academic Positions

- 7/19–now Professor of Economics, Pennsylvania State University
- 7/15–6/19 Associate Professor, Pennsylvania State University
- 7/07–6/15 Assistant Professor of Economics (tenured in 2015), UC-San Diego

## Education

- PhD in Economics, Stanford University, 2007.
- BA *summa cum laude* in Economics and Mathematics, Brandeis University, 1999.

## Published and Forthcoming Papers

- “Who Controls the Agenda Controls the Legislature,” with B. Douglas Bernheim, Alexander W. Bloedel, and Silvia Console-Battilana, *American Economic Review*, November 2023.
- “Sequential Veto Bargaining with Incomplete Information,” with Navin Kartik and Andreas Kleiner, *Econometrica*, July 2023.
- “Consumer Control and Privacy Policies,” with Greg Lewis and Shoshana Vasserman, *American Economic Association Papers and Proceedings*, May 2023.
- “Voluntary Disclosure and Personalized Pricing,” with Greg Lewis and Shoshana Vasserman, *Review of Economic Studies*, Vol. 90(2) [Featured Article], March 2023.
- “Communication and Cooperation in Markets,” with David A. Miller, *American Economic Journal: Microeconomics*, Vol. 14(4), November 2022.
- “How to Sell Hard Information,” with Nima Haghpanah, Xiao Lin, and Ron Siegel, *Quarterly Journal of Economics*, Vol. 137(1), February 2022.
- “Adverse and Advantageous Selection in the Laboratory,” with Maximilian Mihm, Lucas Siga, and Chloe Tergiman, *American Economic Review*, Vol. 111(7), July 2021.
- “Image Versus Information: Changing Societal Norms and Optimal Privacy,” with Roland Bénabou, *American Economic Journal: Microeconomics*, Vol 12(3), August 2020.
- “Should Straw Polls Be Banned?” with Aislinn Bohren, *Games & Economic Behavior*, Vol. 118, November 2019.
- “Predictability and Power in Legislative Bargaining,” with B. Douglas Bernheim and Xiaochen Fan, *Review of Economic Studies*, Vol. 86(2), March 2019.

“Herding with Costly Information,” *Journal of Economic Theory*, Vol. 175, May 2018.

“On the Role of Responsiveness in Observational Learning,” *Economic Letters*, Vol. 163, February 2018.

“Ostracism and Forgiveness,” with David A. Miller, *American Economic Review*, Vol. 106(8), August 2016.

“Recognition for Sale,” *Journal of Economic Theory*, Vol. 155, January 2015.

“Why People Vote: Ethical Motives and Social Incentives,” with Charles H. Lin, *American Economic Journal: Microeconomics*, Vol. 5(2), May 2013.

“Herding with Collective Preferences,” with Navin Kartik, *Economic Theory*, Vol. 51, November 2012.

“Learning Self-Control,” *Quarterly Journal of Economics*, Vol. 126(2), May 2011.

“Information Aggregation in Standing and Ad Hoc Committees,” with Jacob Goeree, Navin Kartik, and Thomas Palfrey, *American Economic Review: Papers and Proceedings*, Vol. 98(2), May 2008.

“Waiting to Settle: Multilateral Bargaining with Subjective Biases,” *Journal of Economic Theory*, Vol. 130, September 2006.

## Working Papers

“Hedging when Applying,” with Ran Shorrer. (2<sup>nd</sup> round R&R @ AER).

“The Perverse Politics of Polarization,” with Max Mihm and Lucas Siga. (R&R at Econometrica).

“Reselling Information,” with Ayal Chen-Zion and Erik Lillethun. (R&R at GEB)

“Coalitions in Repeated Games,” with Ce Liu.

“Renegotiation-Proof Multilateral Enforcement,” with David A. Miller and Yilin Yang.

“Enforcing Cooperation in Networked Societies,” with David A. Miller. (R & R @ TE)

## Professional Activities

### Editorial Activities

2024–now	Co-Editor, <i>Games and Economic Behavior</i>
2023–now	Foreign Editor, <i>Review of Economic Studies</i>
2024–now	Board of Editors, <i>American Economic Journal: Microeconomics</i>
2015–2024	Board of Editors, <i>American Economic Review</i>
2021–2023	Associate Editor, <i>Review of Economics and Statistics</i>
2019–2022	Advisory Editor, <i>Games and Economic Behavior</i>
2019–2021	Associate Editor, <i>Review of Economic Design</i>
2012–2013	Associate Editor, <i>Journal of Economic Behavior and Organizations</i>

Refereeing:

*AEJ: Applied Economics; AEJ: Economic Policy; AEJ: Microeconomics; American Economic Review; AER Insights; American Journal of Political Science; American Politics Research; American Political Science Review; B.E. Journal of Theoretical Economics; Canadian Journal of Economics; Constitutional Political Economy; Econometrica; Economica; Economic Journal; Economic Theory; Economics Letters; European Economic Review; European Journal of Political Economy; Experimental Economics; Games and Economic Behavior; International Economic Review; International Journal of Game Theory; International Journal of Industrial Organization; Journal of Conflict Resolution; Journal of Economic Behavior and Organization; Journal of Economic Dynamics and Control; Journal of Economic Literature; Journal of Economic Surveys; Journal of Economic Theory; Journal of European Economic Association; Journal of Law, Economics, and Organization; Journal of Political Economy; Journal of Public Economics; Journal of Public Economic Theory; Management Science; National Science Foundation; Operations Research; Proceedings of the National Academy of Sciences; Public Choice; Public Opinion Quarterly; Quarterly Journal of Economics; Quarterly Journal of Political Science; Review of Economic Design; Review of Economics and Statistics; Review of Economic Studies; Scandinavian Journal of Economics; Science; Social Choice and Welfare; Swiss National Science Foundation; Theoretical Economics; United States–Israel Binational Science Foundation; World Politics*

Conference Organization

2025	Econometric Society Winter Meetings Program Committee
2024	Economics & Computation Track Chair for Applied Modeling
2023	AEA Winter Meetings Program Committee
2016–now	Pennsylvania Economic Theory Conference (co-organizer)
2018–now	Theory @ Penn State
2019	ThReD Program Committee

Other: NSF Panel, Moderator for economic theory at arXiv.org.

**Graduate Advising and Initial Placement**

**Primary / co-Primary Adviser:** J. Aislinn Bohren (2012; University of Pennsylvania), Erik Lillethun (2017; Colgate), Charles H. Lin (2014; Security and Exchange Commission), Ce Liu (2019; Michigan State University), Xiao Lin (2022; University of Pennsylvania), Giorgi Mekerishvili (2019; Matrix Economics), and Ece Teoman (2023; Florida International University).

*In progress:* Salvador Candelas, Wenhao Li, and Vasundhara Malick.

**Committee Member / Letter Writer:** David Eil (2011; GMU), Tetsuya Hoshino (2019; ITAM), Elisa Hovander (2011; GWU), Soomin Jung (2021; KISDI), Ilia Krasikov

(2019; Higher School of Economics), Troy Kravitz (2012; FDIC), William Leung (2015; UC-Davis), Philip Neary (2011; Royal Holloway), Justin Rao (2010; Yahoo! Research), Bruno Salcedo (2016; University of Western Ontario), Charles Sprenger (2011; Stanford), Feng Zhu (2020; Nankai University).

### Awards and Honors

2022	Excellence in Refereeing Award, <i>AEJ: Microeconomics</i>
2018	Outstanding Undergraduate Instructor, Penn State
2017	Excellence in Refereeing Award, <i>Review of Economic Studies</i>
2010, '11, '14	Excellence in Refereeing Award, <i>American Economic Review</i>
2009, '11, '13	Distinguished Teaching in a Graduate Elective Course, UC-San Diego
2009	UC Hellman Faculty Fellowship
2006	B.F. Haley and E.S. Shaw Fellowship in Economics, Stanford
2005	Sean Buckley Prize, Stanford
1999	Jacob & Bella Thurman Award for Social Citizenship, Brandeis
1998	Coexistence Fellowship, Brandeis
1997	Undergraduate Research Fellowship, Brandeis
1997	Bruce R. Mayper Memorial Award, Brandeis

### Research Grants

2018–2019	Course Release / Grant Initiative, Pennsylvania State University
2015–2018	NSF SES-1530639, “Concentration of Power,” with Doug Bernheim
2011–2014	NSF SES-1127643, “Enforcing Cooperation in Networked Societies,” with David Miller
2010–2011	UC-San Diego Faculty Career Development Grant
2008–2009	UC-San Diego Academic Senate Committee on Research Grants

### Long-Term Visits

7/14–6/15 & 9/11-6/12	Visiting and Consulting Researcher, Microsoft Research
1/12-6/12	Visiting Professor, Harvard University

Weeklong visitor to Economic Theory Center (Princeton) in 2009 and 2019.

### Seminars and Conference Presentations

2024–2025	(including scheduled) European University Institute; FGN Workshop on Dynamic Contracts and Learning (St. Gallen); Theoretical Research in Economic Development (Namur).
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- 2023–2024 (*including scheduled*) 1<sup>st</sup> Workshop on Data Privacy in Digital Markets (Berlin); Bocconi; Bonn Junior Workshop in Economic Theory (Keynote Speaker); Boston University; CIREQ Montreal Microeconomic Theory Conference; Columbia; Cornell; Georgetown; Humboldt University of Berlin; McGill; New York University; Ohio State University; University of Arizona; University of Iowa; University of Michigan; University of Rochester Simon School; UT-Dallas; Yale.
- 2022–2023 AEA Session on Polarization, Power, and Political Economy; AEA Session on Privacy in Markets; Brown; Cerge-EI; EC'22; Essex; Indiana University–Kelley; London School of Economics; Luohan Academy; NBER Summer Institute (Discussant); Toulouse School of Economics; University of Technology, Sydney; University College London; University of Washington; Warwick.
- 2021–2022 Carnegie Mellon / Pitt; Chicago Booth; Emory; European University Institute; International Economic Association World Congress; Oxford; Princeton; Southern Methodist University; University of Georgia; UCLA; University of Rochester; USC; University of Utah; World Congress of the Game Theory Society (semi-plenary).
- 2020–2021 Bonn Berlin Micro Theory Seminar; Brandeis; Caltech; Duke / UNC; EC'20; Erasmus University; GamesNet; Harvard-MIT; Paris School of Economics; QMUL; Stony Brook International Game Theory Conference (semi-plenary); SUNY-Stony Brook; UCR; UCSB; UCSD; University of Montreal; Notre Dame; University of Padua / Venice; VSET; World Congress of the Econometric Society
- 2019–2020 BGSE Political Economy and Public Economics (Discussant); Canadian Economic Theory Conference; Cowles Economic Theory Conference; ESSET Gerzensee; London School of Economics; MaCCI/EPoS Virtual IO Seminar; Princeton Workshop on Privacy (Discussant); Relational Contracting Workshop (Discussant); Universidad Carlos III de Madrid; University College London; University of Chicago; UT-Austin; Yale
- 2018–2019 CIDE; ESSET Gerzensee; ITAM; Johns Hopkins; Princeton; Sao Paulo School of Economics; Sciences Po; Theory of Frictional Markets Conference (Princeton); Universidad de Chile
- 2017–2018 AEA Session on Contracts, Coalitions, and Cooperation; ASU Economic Theory Conference; Bonn; Cambridge-INET Economic Theory Workshop; Columbia; Cornell (Econ & CS); Hong Kong Summer Microeconomics Seminar; Kellogg (x 2); McGill; Rice; Workshop on Political Economy (Stony Brook); Theoretical Research in Economic Development (Warwick); University of Chicago (x 2); Workshop on Voting and Elections (Bonn).

- 2016–2017 Carnegie Mellon / Pitt; Collegio Carlo Alberto; Cornell Political Economy Conference (Discussant); European University Institute; Hebrew University; London School of Economics; NYU; Oxford; Social Networks and Information (Johns Hopkins); Stanford University; Tel Aviv University; University College London; USC Marshall; University of Maryland, College Park; University of Washington; Warwick; Workshop on Information and Social Economics (Caltech)
- 2015–2016 AEA Session on Social Signaling; Arizona State University; Chapman; Michigan State; Microsoft Research; MIT Sloan; NYU-Abu Dhabi; Summer Meetings of the Econometric Society; University of Chicago; University of Michigan; University of Toronto; 11th Annual Conference on Growth and Development (ISI, New Delhi, India); Winter Conference on Economic Research (ERG, Dhaka, Bangladesh)
- 2014–2015 Boston College; Boston University; Cornell Political Economy Conference; Econometric Society Winter Meetings; Information Transmission in Networks (Harvard); Microsoft Research; NBER Summer Institute; Network Economics and Game Theory (Caltech); NYU; Penn State; Princeton; Rice; Stanford GSB; UC-Berkeley; UPenn; University of Rochester
- 2013–2014 Caltech; Canadian Economic Theory Conference; Columbia; Duke / UNC; Kellogg / Northwestern; Microsoft; Southwest Economic Theory Conference; University of Maryland, College Park; University of Michigan; USC; Washington University-St. Louis
- 2012–2013 George Mason University; Helsinki Center for Economic Research; Simon Fraser University; Stanford Institute for Theoretical Economics (Institutions and Development); Theoretical Research in Economic Development (CEU); UCI; University of Oslo.
- 2011–2013 Boston University; Brandeis; Carnegie Mellon / Pitt; Cornell; Harvard University / MIT; Johns Hopkins; Kellogg; London School of Economics; NYU-Stern; Oxford; University College London; University of Cambridge; Yale
- 2010–2011 Brown; Harvard; Princeton Conference on Political Economy (Discussant); Southwest Economic Theory Conference; University of Arizona; UC-Davis; UCLA; UPenn; USC Conference on New Challenges for Economic Decisionmaking.
- 2009–2010 International Workshop on Networks as Determinants of Economic and Political Behavior (at Kiel University); Midwest Economic Theory Conference; Society for Economic Dynamics; Stanford Institute for Theoretical Economics (Psychology and Economics 7.0); Universitat Autònoma de Barcelona; Duke / UNC; UCI; UCR; USC; UT- Austin; University of Washington.

2004–2009 Boston College; Brown; Columbia; Harvard; Midwest Economic Theory Conference; NYU-Stern; Princeton; Public Choice Society; Stanford Institute for Theoretical Economics (Social Interactions and Development); Stanford GSB; Third World Congress of the Game Theory Society; UC-Berkeley (x 3); UCLA; UC-San Diego; University of Michigan; University of Minnesota; University of Toronto; University of Virginia; USC Marshall; UW-Madison; Wallis Conference on Political Economy; Washington University-St.Louis.