Snap-on Tools Selling Quality Industrial Tools by Professional Sales People

Snap-on Incorporated is a leading global developer, manufacturer and marketer of tool and equipment solutions for professional tool users. Founded in 1920, Snap-on is a \$3+ billion, S&P 500 Company headquartered in Kenosha, Wisconsin and employs approximately 11,300 worldwide.

Internship focusing on Technical Sales

Based in our Throop Pennsylvania operation Snap-on Industrial Brands has an immediate internship for a student with a marketing, business or technical background for an internship entry level Sales Specialist.

Intern Description:

This intern position will focus on the comprehensive skills talent and experiences needed to be a successful technical sales associate in our production cutting operations. The selected intern will receive hands on experience in all the disciplines necessary to flourish including; manufacturing, quality, customer service and field sales operations.

The successful candidate will ultimately work with outside sales professionals to establish, develop, and maintain professional relationships. They will test, benchmark, and document test results that will drive sales at assigned end users (customer) locations.

The successful candidate will have the following profile:

- Expressed a sincere interest in entering a career in technical sales.
- Established themselves as an individual with potential to succeed in an outside sales environment.
- Posses a high mechanical aptitude and demonstrated technical capability.
- A desire to seek future employment with Snap-on and the ability/willingness to relocate to another part of the county.

The internship contains four separate training stages. Progression through the various stages of the program is not assumed. Upon completion of any stage, the intern **must** be invited to continue to the next stage of the program. Failure to be invited into the next stage will result in the conclusion of that individual internship experience.

It is the goal of the internship to offer future employment to participants that successful completes the program. However, completion of the internship is not a promise or guarantee of future employment. Additionally, at any point during the internship, the individual's participation may be canceled for any reason, including but not limited to, the intern's performance, Snap-on's business conditions, or termination of the internship program.

Please apply online at www.snapon.com by clicking on Corporate, Careers, and Current Openings and following the instructions within the posting to submit your resume.

Snap-on offers a drug free work environment and welcomes all qualified candidates to apply. Snap-on is an Equal Opportunity Employer, Minority/Female/Disabled/Veteran.